## 2022 - 2023 Major Map
### Management, BS
#### School/College: W. P. Carey School of Business
#### Location: ASU Local

##### BAMGTBS

<table>
<thead>
<tr>
<th>Term 1 - A</th>
<th>0 - 7 Credit Hours</th>
<th>Critical course signified by</th>
<th>Hours</th>
<th>Minimum Grade</th>
<th>Notes</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>CIS 105:</strong> Computer Applications and Information Technology (CS)</td>
<td>3</td>
<td>C</td>
<td>ASU 101 or college specific equivalent First Year Seminar required of all first-year students. WPC 101 is the W. P. Carey School course that meets this requirement</td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>WPC 101:</strong> Student Success in Business</td>
<td>1</td>
<td></td>
<td>Create your first college resume</td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>ENG 101 or ENG 102:</strong> First-Year Composition OR <strong>ENG 105:</strong> Advanced First-Year Composition OR <strong>ENG 107 or ENG 108:</strong> First-Year Composition</td>
<td>3</td>
<td>C</td>
<td></td>
<td></td>
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</tbody>
</table>

Term hours subtotal: 7

<table>
<thead>
<tr>
<th>Term 1 - B</th>
<th>7 - 16 Credit Hours</th>
<th>Critical course signified by</th>
<th>Hours</th>
<th>Minimum Grade</th>
<th>Notes</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>MAT 210:</strong> Brief Calculus (MA)</td>
<td>3</td>
<td>C</td>
<td>View ASU Online first-year student registration information here Join a student club or organization</td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>SOC 101:</strong> Introductory Sociology (SB)</td>
<td>3</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Humanities, Arts and Design (HU) AND Historical Awareness (H)</td>
<td>3</td>
<td></td>
<td></td>
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<td></td>
</tr>
<tr>
<td><strong>Business Skills Courses:</strong> No Grades of D or E.</td>
<td></td>
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</tr>
<tr>
<td>Minimum 2.00 GPA ASU Cumulative.</td>
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</table>

Term hours subtotal: 9

<table>
<thead>
<tr>
<th>Term 2 - A</th>
<th>16 - 25.25 Credit Hours</th>
<th>Critical course signified by</th>
<th>Hours</th>
<th>Minimum Grade</th>
<th>Notes</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>MAT 211:</strong> Mathematics for Business Analysis</td>
<td>3</td>
<td>C</td>
<td>Join the W. P. Carey mentorship programs Research study abroad opportunities recommended for your major</td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>ENG 101 or ENG 102:</strong> First-Year Composition OR <strong>ENG 105:</strong> Advanced First-Year Composition OR <strong>ENG 107 or ENG 108:</strong> First-Year Composition</td>
<td>3</td>
<td>C</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>WPC 148:</strong> First-Year Introduction to Career Development</td>
<td>0.25</td>
<td>C</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>WPC 150:</strong> Business and Society</td>
<td>3</td>
<td>C</td>
<td></td>
<td></td>
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</tr>
</tbody>
</table>

Term hours subtotal: 9.25

<table>
<thead>
<tr>
<th>Term 2 - B</th>
<th>25.25 - 31.25 Credit Hours</th>
<th>Critical course signified by</th>
<th>Hours</th>
<th>Minimum Grade</th>
<th>Notes</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>ECN 211:</strong> Macroeconomic Principles (SB)</td>
<td>3</td>
<td>C</td>
<td>WPC 150 is required of all first-year business students. Transfer students will not be required to complete WPC 150 and will instead complete three hours of elective credit.</td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>PSY 101:</strong> Introduction to Psychology (SB)</td>
<td>3</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Business Skills Courses:</strong> No Grades of D or E.</td>
<td></td>
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<td></td>
</tr>
<tr>
<td><strong>Complete ENG 101 OR ENG 105 OR ENG 107 course(s).</strong></td>
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</tr>
<tr>
<td>Minimum 2.00 GPA ASU Cumulative.</td>
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</tr>
</tbody>
</table>

Term hours subtotal: 6
### Term 3 - A 31.25 - 40.25 Credit Hours

**Critical course signified by ⚫**

<table>
<thead>
<tr>
<th>Course</th>
<th>Hours</th>
<th>Minimum Grade</th>
<th>Notes</th>
</tr>
</thead>
<tbody>
<tr>
<td>ACC 231: Uses of Accounting Information I</td>
<td>3</td>
<td>C</td>
<td>-</td>
</tr>
<tr>
<td>COM 100: Introduction to Human Communication (SB) OR COM 225: Public Speaking (L) OR COM 230: Small Group Communication (SB) OR COM 259: Communication in Business and the Professions</td>
<td>3</td>
<td>C</td>
<td>-</td>
</tr>
<tr>
<td>ECN 212: Microeconomic Principles (SB)</td>
<td>3</td>
<td>C</td>
<td>-</td>
</tr>
</tbody>
</table>

Term hours subtotal: 9

- PSY 101 or SOC 101 is a prerequisite to MGT 320 in term 6A

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### Term 3 - B 40.25 - 46.50 Credit Hours

**Critical course signified by ⚫**

<table>
<thead>
<tr>
<th>Course</th>
<th>Hours</th>
<th>Minimum Grade</th>
<th>Notes</th>
</tr>
</thead>
<tbody>
<tr>
<td>ACC 241: Uses of Accounting Information II</td>
<td>3</td>
<td>C</td>
<td>-</td>
</tr>
<tr>
<td>Intermediate Career Management</td>
<td>0.25</td>
<td>C</td>
<td>-</td>
</tr>
<tr>
<td>General Studies Elective</td>
<td>3</td>
<td>C</td>
<td>-</td>
</tr>
<tr>
<td>WPC 248: Sophomore Career Narrative Design OR WPC 347: Intermediate Career Management</td>
<td>3</td>
<td>C</td>
<td>-</td>
</tr>
</tbody>
</table>

Term hours subtotal: 6.25

- Explore career resources.
- Meet with your W. P. Carey Career Coach
- Attend W. P. Carey and ASU Career Fairs

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### Term 4 - A 46.50 - 55.50 Credit Hours

**Critical course signified by ⚫**

<table>
<thead>
<tr>
<th>Course</th>
<th>Hours</th>
<th>Minimum Grade</th>
<th>Notes</th>
</tr>
</thead>
<tbody>
<tr>
<td>ECN 221: Business Statistics (CS)</td>
<td>3</td>
<td>C</td>
<td>-</td>
</tr>
<tr>
<td>General Studies Elective</td>
<td>3</td>
<td>C</td>
<td>-</td>
</tr>
<tr>
<td>Elective</td>
<td>3</td>
<td>C</td>
<td>-</td>
</tr>
</tbody>
</table>

Term hours subtotal: 9

- Continuing first-year students will take WPC 248, after completing WPC 148
- New transfer students will take WPC 347
- Develop your professional online presence

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### Term 4 - B 55.50 - 62.50 Credit Hours

**Critical course signified by ⚫**

<table>
<thead>
<tr>
<th>Course</th>
<th>Hours</th>
<th>Minimum Grade</th>
<th>Notes</th>
</tr>
</thead>
<tbody>
<tr>
<td>Natural Science - Quantitative (SQ)</td>
<td>4</td>
<td>C</td>
<td>-</td>
</tr>
<tr>
<td>Business Skills Courses: No Grades of D or E.</td>
<td>3</td>
<td>C</td>
<td>-</td>
</tr>
<tr>
<td>Complete ECN 211 AND ECN 212</td>
<td>3</td>
<td>C</td>
<td>-</td>
</tr>
<tr>
<td>Minimum 2.00 GPA ASU Cumulative.</td>
<td>3</td>
<td>C</td>
<td>-</td>
</tr>
</tbody>
</table>

Term hours subtotal: 7

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### Term 5 - A 62.50 - 68.75 Credit Hours

<table>
<thead>
<tr>
<th>Course</th>
<th>Hours</th>
<th>Minimum Grade</th>
<th>Notes</th>
</tr>
</thead>
<tbody>
<tr>
<td>MKT 300: Marketing and Business Performance</td>
<td>3</td>
<td>C</td>
<td>-</td>
</tr>
<tr>
<td>SCM 300: Global Supply Operations</td>
<td>3</td>
<td>C</td>
<td>-</td>
</tr>
<tr>
<td>WPC 348: Junior Networking Foundations</td>
<td>0.25</td>
<td>C</td>
<td>-</td>
</tr>
</tbody>
</table>

Term hours subtotal: 6.25

- Meet with your W. P. Carey Career Coach

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### Term 5 - B 68.75 - 77.75 Credit Hours

**Necessary course signified by ★**

<table>
<thead>
<tr>
<th>Course</th>
<th>Hours</th>
<th>Minimum Grade</th>
<th>Notes</th>
</tr>
</thead>
<tbody>
<tr>
<td>MGT 300: Organization and Management Leadership</td>
<td>3</td>
<td>C</td>
<td>-</td>
</tr>
<tr>
<td>ENG 302: Business Writing (L)</td>
<td>3</td>
<td>C</td>
<td>-</td>
</tr>
<tr>
<td>WPC 300: Problem Solving and Actionable Analytics</td>
<td>3</td>
<td>C</td>
<td>-</td>
</tr>
</tbody>
</table>

- Students pursuing concurrent degrees within W. P. Carey cannot share
Term coursework in the major. Major coursework must be unique to each degree program.

<table>
<thead>
<tr>
<th>Term 6 - A 77.75 - 84.75 Credit Hours</th>
<th>Necessary course signified by</th>
<th>Hours</th>
<th>Minimum Grade</th>
<th>Notes</th>
</tr>
</thead>
<tbody>
<tr>
<td>MGT 320: Organizational Behavior</td>
<td>3</td>
<td>C</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Natural Science - Quantitative (SQ) OR Natural Science - General (SG)</td>
<td>4</td>
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Term hours subtotal: 7

<table>
<thead>
<tr>
<th>Term 6 - B 84.75 - 93.75 Credit Hours</th>
<th>Necessary course signified by</th>
<th>Hours</th>
<th>Minimum Grade</th>
<th>Notes</th>
</tr>
</thead>
<tbody>
<tr>
<td>LES 305: Business Law and Ethics for Managers</td>
<td>3</td>
<td>C</td>
<td></td>
<td></td>
</tr>
<tr>
<td>FIN 300: Fundamentals of Finance</td>
<td>3</td>
<td>C</td>
<td></td>
<td></td>
</tr>
<tr>
<td>MGT 302: Principles of International Business (G) OR Upper Division International Business Course AND Global Awareness (G)</td>
<td>3</td>
<td>C</td>
<td></td>
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</tr>
</tbody>
</table>

Complete Cultural Diversity in the U.S. (C) AND Global Awareness (G) AND Historical Awareness (H) course(s).

Term hours subtotal: 9

<table>
<thead>
<tr>
<th>Term 7 - A 93.75 - 99.75 Credit Hours</th>
<th>Necessary course signified by</th>
<th>Hours</th>
<th>Minimum Grade</th>
<th>Notes</th>
</tr>
</thead>
<tbody>
<tr>
<td>MGT 400: Cross-Cultural Management (C &amp; G)</td>
<td>3</td>
<td>C</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Upper Division Management Elective</td>
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Term hours subtotal: 6

<table>
<thead>
<tr>
<th>Term 7 - B 99.75 - 107.75 Credit Hours</th>
<th>Necessary course signified by</th>
<th>Hours</th>
<th>Minimum Grade</th>
<th>Notes</th>
</tr>
</thead>
<tbody>
<tr>
<td>MGT 411: Leading Organizations</td>
<td>3</td>
<td>C</td>
<td></td>
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</tr>
<tr>
<td>Upper Division Management Elective</td>
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<tr>
<td>Upper Division Elective</td>
<td>2</td>
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</table>

Complete FIN 300 AND LES 305 AND MGT 300 AND MKT 300 AND SCM 300 AND WPC 300 AND MGT 302 or International Business Course (G) course(s).

Term hours subtotal: 8

<table>
<thead>
<tr>
<th>Term 8 - A 107.75 - 114.00 Credit Hours</th>
<th></th>
<th>Hours</th>
<th>Minimum Grade</th>
<th>Notes</th>
</tr>
</thead>
<tbody>
<tr>
<td>4** Business Elective</td>
<td>3</td>
<td>C</td>
<td></td>
<td></td>
</tr>
<tr>
<td>WPC 448: Senior Career Transition Management</td>
<td>0.25</td>
<td>C</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Humanities, Arts and Design (HU)</td>
<td>3</td>
<td></td>
<td></td>
<td></td>
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</tbody>
</table>

Term hours subtotal: 6.25

<table>
<thead>
<tr>
<th>Term 8 - B 114.00 - 120.00 Credit Hours</th>
<th>Necessary course signified by</th>
<th>Hours</th>
<th>Minimum Grade</th>
<th>Notes</th>
</tr>
</thead>
<tbody>
<tr>
<td>WPC 480: W. P. Carey Capstone Course (L)</td>
<td>3</td>
<td>C</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Upper Division Humanities, Arts and Design (HU) OR Upper Division Social-Behavioral Sciences (SB)</td>
<td>3</td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

Term hours subtotal: 6
Courses that qualify as meeting the General Studies course requirements can be any non-business university General Studies course (C, CS, G, H, HU, L, MA, SB, SG, SQ) or any course from the additional lists below. Please consult the Schedule of Classes for prerequisite requirements before registration to determine if you are eligible to take the course.

- Maximum 3 hours of MGT 484 and ENT 494 can be applied to the 400-level Business Elective and Upper Division Management Elective

### Upper Division Management Electives - select two courses (6 credit hours)
- ENT 360: Entrepreneurship and Value Creation
- MGT 420: Human Resource Management
- MGT 430: Negotiations

### Upper Division International Business Course - select one course (3 credit hours)
- AGB 302: International Management and Agribusiness (G)
- ECN 306: Survey of International Economics (SB & G)
- MGT 302: Principles of International Business (G)
- MKT 425: Global Marketing Management (G)
- SCM 463: Global Supply Chain Management (G)

### 4** Business Elective - select one course (3 credit hours)
- ACC 4** Elective
- AGB 4** Elective
- CIS 4** Elective
- ECN 4** Elective
- MGT 4** Elective
- MKT 4** Elective
- SCM 4** Elective

### General Studies Electives
- ASL 101: American Sign Language I
- ASL 102: American Sign Language II
- ASL 201: American Sign Language III
- ASL 202: American Sign Language IV
- BIO 320: Fundamentals of Ecology
- COM 207: Introduction to Communication Inquiry
- COM 259: Communication in Business and the Professions
- COM 312: Communication, Conflict, and Negotiation
- COM 414: Crisis Communication
- COM 430: Leadership in Group Communication
- COM 453: Communication Training and Development
- ENG 210: Introduction to Creative Writing
- ENG 310: Intermediate Creative Writing
- ENG 345: Selected Authors or Issues
- FAS 301: Introduction to Parenting
- MAT 242: Elementary Linear Algebra
- MAT 243: Discrete Mathematical Structures

### Business Skills Courses - No Grades of D or E
- ACC 241: Uses of Accounting Information II or ACC 242: Managerial Accounting I or ACC 271: Honors Fundamentals of Managerial Accounting
- CIS 105: Computer Applications and Information Technology (CS) or CIS 236: Honors Introduction to Information Systems (CS)
- ECN 211: Macroeconomic Principles (SB) or ECN 213: Honors Macroeconomics (SB)
- ECN 212: Microeconomic Principles (SB) or ECN 214: Honors Microeconomics (SB)
- ECN 221: Business Statistics (CS) or ECN 231: Honors Business Statistics (CS)
- MAT 210: Brief Calculus (MA) or MAT 270: Calculus with Analytic Geometry I (MA)
- MAT 270: Calculus with Analytic Geometry I (MA) or MAT 271: Calculus with Analytic Geometry II (MA)
Notes:

- First-Year Composition: All students are placed in ENG 101 unless submission of SAT, ACT, Accuplacer, IELTS, or TOEFL score, or college-level transfer credit or test credit equivalent to ASU's first-year composition course(s), determine otherwise. Students on Polytechnic, Downtown Phoenix and West Campuses are encouraged to complete the Directed Self-Placement survey to choose the first-year composition option they believe best suits their needs. Visit: https://cisa.asu.edu/DSP
- Mathematics Placement Assessment score determines placement in first mathematics course.

General University Requirements Legend

General Studies Core Requirements:
- Literacy and Critical Inquiry (L)
- Mathematical Studies (MA)
- Computer/Statistics/Quantitative Applications (CS)
- Humanities, Arts and Design (HU)
- Social-Behavioral Sciences (SB)
- Natural Science - Quantitative (SQ)
- Natural Science - General (SG)

Total Hours: 120
Upper Division Hours: 50 minimum
Major GPA: 2.00 minimum
Cumulative GPA: 2.00 minimum
Total hrs at ASU: 30 minimum
Hrs Resident Credit for Academic Recognition: 56 minimum
Total Community College Hrs: 64 maximum

General Studies Awareness Requirements:
- Cultural Diversity in the U.S. (C)
- Global Awareness (G)
- Historical Awareness (H)

First-Year Composition

General Studies designations listed on the major map are current for the 2022 - 2023 academic year.