

# Leadership and Management, MLM

TBLDMGMLM

Join the prestigious Thunderbird alumni network and earn a flexible graduate degree designed for busy professionals. Position yourself as a global leader ready to transform management practices and reach new levels of success. This program combines Thunderbird's eminent tradition of elite graduate education with cutting-edge technology to deliver a transformative educational experience.

## Program description

### **Degree awarded: MLM Leadership and Management**

Professionals expand their management and leadership repertoire while sharpening their business skills in Thunderbird School of Global Management's MLM program, earning a unique graduate degree with classes taught by Thunderbird's world-class professors. The program focuses on mastery of modern practices from a global perspective for managers and executives in transnational organizations, delivering the highest quality graduate education in a flexible format.

This in-depth professional degree program features applicable training in the nuances of managing a global business, government agency or nonprofit organization.

The Master of Leadership and Management program combines cutting-edge management coursework with a truly global curriculum, cross-cultural communication and negotiation training, and personal development and leadership components to prepare graduates to thrive as decision-makers in enterprises that operate across borders.

Empowering graduates with well-rounded, future-ready skill sets, this transformational master's degree provides a strategically choreographed progression through every facet of international management, with courses spanning the gamut of Thunderbird's offerings, from accounting and data-driven decision making to global finance and marketing. Students also receive hands-on, experiential learning opportunities in practical, real-world situations through elective courses that enable them to apply the full range of professional skills acquired during their studies.

The Master of Leadership and Management program allows students to work at their own pace to earn their degree in as few as 12 months. The program is designed specifically for students from around the world and allows them to join the globally connected [Thunderbird alumni network](#), which opens doors and opportunities all over the planet.

## Specializations

Thunderbird's Master of Leadership and Management degree program offers optional specializations. Students can focus their coursework in global and public affairs (delivered in English) and data analytics, financial management or global business (delivered in Mandarin).

Thunderbird School of Global Management has produced unique leaders for more than 70 years --- leaders in every sector capable of tackling the world's greatest challenges. The alumni network comprises 45,000 graduates and 170 chapters around the globe.

## At a glance

- **College/School:** [Thunderbird School of Global Management](#)
- **Location:** [ASU at Washington, D.C.](#) or [Online](#)

## Accelerated program options

This program allows students to obtain both a bachelor's and master's degree in as little as five years. It is offered as an [accelerated bachelor's plus master's degree](#) with:

[Global Management, BGM](#)

[International Trade, BS](#)

[Technological Entrepreneurship and Management, BS](#)

Acceptance to the graduate program requires a separate application. Students typically receive approval to pursue the accelerated master's during the junior year of their bachelor's degree program. Interested students can learn about eligibility requirements and [how to apply](#).

## Degree requirements

30 credit hours including the required capstone course (TAM 541)

### Required Core (3 credit hours)

TAM 582 Communicating and Negotiating in a Dynamic Global World (3) or  
TGM 506 Communicating and Negotiating Across Cultures (3)

### Electives (24 credit hours)

### Culminating Experience (3 credit hours)

TAM 541 Strategy in a Competitive World (3)

## Admission requirements

Applicants must fulfill the requirements of both the Graduate College and the Thunderbird School of Global Management.

Applicants are eligible to apply to the program if they have earned a bachelor's or master's degree in any field from a regionally accredited institution.

Applicants must have a minimum cumulative GPA of 3.00 (scale is 4.00 = "A") in the last 60 hours of their first bachelor's degree program, or applicants must have a minimum cumulative GPA of 3.00 (scale is 4.00 = "A") in an applicable master's degree program.

All applicants must submit:

1. graduate admission application and application fee
2. official transcripts
3. professional resume
4. proof of English proficiency

### Additional Application Information

An applicant whose native language is not English must provide [proof of English proficiency](#) regardless of their current residency.

Two years of work experience is preferred but not required.

## Tuition information

When it comes to paying for higher education, everyone's situation is different. Students can learn about [ASU tuition and financial aid](#) options to find out which will work best for them.

## Attend online

### ASU Online

ASU offers this program in an online format with multiple enrollment sessions throughout the year. Applicants may [view the program's ASU Online page](#) for program descriptions and to request more information.

## Program learning outcomes

Program learning outcomes identify what a student will learn or be able to do upon completion of their program. This program has the following program outcomes:

- Develop the ability to inspire, influence and motivate others in a global world.
- Examine the impact of cultural differences on managerial communication and negotiation, and develop the ability to be an effective communicator and negotiator in a cross-cultural setting.
- Develop the ability to analyze, digest and interpret complex global issues concisely.

## Global opportunities

### Global experience

Students in the Master of Leadership and Management program have the unique opportunity to apply their learning in an international setting. Some options include:

**Global Field Seminars** --- During this course, students experience an intensive one-week immersion in-country. Students enjoy a hands-on learning experience in a focused region of the world, comprising company site visits and high-level meetings and presentations with business, government and cultural leaders as well as Thunderbird alumni. Through these interactions, students learn the challenges and opportunities that make doing business in the region unique.

**Thunderbird Global Challenge Laboratories** --- This client-facing, project-based course involves a one-week immersion in-country. Projects are tailored to the business needs of the client and provide sophisticated data and market analysis; strategy recommendations; and practical, effective plans for sustained growth. For more information, students should visit the [Global Challenge Lab website](#).

The program fee for one Global Field Seminar or Global Challenge Lab experience is included in the tuition and fees for the Master of Leadership and Management degree. Airfare and incidental expenses are extra.

## Career opportunities

More than ever, today's global organizations need versatile leaders and managers with creative problem-solving skills who can elevate diverse teams across cultures in multiple markets around the world. The Master of Leadership and Management program prepares graduates to lead in all sectors: government, private enterprise, NGOs and nonprofits.

Career examples include:

- compensation and benefits manager
- financial analyst
- human resources manager
- logistics analyst
- logistics manager
- management analyst
- marketing manager

- sales manager
- supply chain manager

## Contact information

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