

2024 - 2025 Minor Map

Real Estate

School/College: [W. P. Carey School of Business](#)

Location: [Tempe](#)

Program Requirements

Students must complete 18 credit hours, including 12 hours of required courses and six hours of electives.

Students must complete a minimum of 12 credit hours of resident credit for the minor. All courses must be completed with a grade of "C" (2.00) or better.

The upper-division required courses for this minor are restricted to students with at least 56 earned credit hours, a minimum 2.50 ASU GPA and completed course prerequisites.

Required Courses -- 12 credit hours

[REA 380: Real Estate Fundamentals](#) (3)

[REA 401: Real Estate Appraisal](#) (3)

[REA 411: Real Estate Law](#) (3)

[REA 456: Real Estate Investments](#) (3)

Electives (choose two) -- 6 credit hours

[ACC 340: External Reporting I](#) (3)

[ACC 350: Internal Reporting](#) (3)

[ACC 444: Enterprise Process Analysis and Design](#) (3)

[AGB 250: Economics of Resource Allocation: Food and Agriculture](#) (3)

[AGB 333: Agribusiness Finance](#) (3)

[AGB 452: Global Food and Agricultural Trade](#) (3)

[BUS 434: Business Risk Management](#) (3)

[CEE 300: Engineering Business Practice \(L\)](#) (3)

[CIS 308: Advanced Excel in Business](#) (3)

[CIS 309: Business Process Management](#) (3)

[CIS 311: Business Agile Project Management](#) (3)

[CIS 405: Business Intelligence](#) (3)

[CON 457: Principles of Leadership for Project Managers](#) (3)

[DSC 394: Design Entrepreneurship & Society](#) (3)

[DSC 494: Economics of Building Design](#) (3)

ECN 315: Money and Banking (3)
EDS 301: Sustainable Community Design and Practices (SUST OR HU) (3)
ENT 360: Entrepreneurship and Value Creation (3)
ENT 440: Entrepreneurship (3)
FIN 331: Financial Markets and Institutions (3)
GCU 357: Social Geography (3)
GCU 361: Urban Geography (3)
GPH 381: Geography of Natural Resources (SUST OR G) (3)
LAP 353: Planting Design for Sustainable Landscapes (3)
MGT 400: Cross-Cultural Management (GCSI OR C & G) (3)
MGT 411: Leading Organizations (3)
MGT 430: Negotiations (3)
MKT 370: Professional Sales and Relationship Management (3)
MKT 390: Essentials of Marketing (3)
MKT 391: Essentials of Selling (3)
MKT 396: Essentials of Services Marketing (3)
MKT 410: Sales Management (3)
MKT 452: Business-to-Business Marketing Strategy (3)
PUP 301: Introduction to Urban Planning (L) (3)
PUP 410: Public Participation in Planning (3)
PUP 411: Environment, Justice and Cities (CIVI) (3)
PUP 432: Planning and Development Control Law (3)
PUP 452: Ethics and Theory in Planning (L) (3)
PUP 465: Sustainable Urbanism (3)
REA 441: Real Estate Land Development (3)
REA 494: Special Topics (3)
SCM 314: Analytics for Logistics (3)
SCM 315: Business Decision Models (3)
SCM 344: Applied Logistics Management (3)
SCM 354: Procurement of Services (3)
SCM 385: Business and Sustainability I (SUST) (3)
SCM 455: Research and Negotiation (3)
SCM 463: Global Supply Chain Management (GCSI OR G) (3)
SOS 300: Advanced Concepts and Integrated Approaches in Sustainability (3)
SOS 310: Equity, Justice and Sustainability (3)
SOS 311: Future Thinking and Strategies (3)
SOS 320: Society and Sustainability (SOBE OR L or SB) (3)
SOS 321: Policy and Governance in Sustainable Systems (3)
SOS 323: Sustainable Urban Dynamics (3)
SOS 325: The Economics of Sustainability (3)
SOS 328: Sustainability and Enterprise (3)
SOS 385: Business and Sustainability I (SUST) (3)
SOS 465: Sustainable Urbanism (3)

Prerequisite courses may be needed in order to complete the requirements of this minor.