

Real Estate, Minor

BAREAMIN

Description

The real estate minor program is designed to provide an understanding of the real estate industry and to complement the major area of study.

It consists of a strong foundation that includes real estate fundamentals, law, appraisal and land development. To complement the foundation, students may choose from a variety of courses such as investing, economics and urban issues.

At a glance

- **College/School:** [W. P. Carey School of Business](#)
- **Location:** [Tempe](#)

Program requirements

[2024 - 2025 Minor Map](#)

[Minor Map \(Archives\)](#)

Students must complete 18 credit hours, including 12 hours of required courses and six hours of electives.

Students must complete a minimum of 12 credit hours of resident credit for the minor. All courses must be completed with a grade of "C" (2.00) or better.

The upper-division required courses for this minor are restricted to students with at least 56 earned credit hours, a minimum 2.50 ASU GPA and completed course prerequisites.

Required Courses -- 12 credit hours

[REA 380: Real Estate Fundamentals](#) (3)

[REA 401: Real Estate Appraisal](#) (3)

[REA 411: Real Estate Law](#) (3)

REA 456: Real Estate Investments (3)

Electives (choose two) -- 6 credit hours

ACC 340: External Reporting I (3)

ACC 350: Internal Reporting (3)

ACC 444: Enterprise Process Analysis and Design (3)

AGB 250: Economics of Resource Allocation: Food and Agriculture (3)

AGB 333: Agribusiness Finance (3)

AGB 452: Global Food and Agricultural Trade (3)

BUS 434: Business Risk Management (3)

CEE 300: Engineering Business Practice (L) (3)

CIS 308: Advanced Excel in Business (3)

CIS 309: Business Process Management (3)

CIS 311: Business Agile Project Management (3)

CIS 405: Business Intelligence (3)

CON 457: Principles of Leadership for Project Managers (3)

DSC 394: Design Entrepreneurship & Society (3)

DSC 494: Economics of Building Design (3)

ECN 315: Money and Banking (3)

EDS 301: Sustainable Community Design and Practices (SUST OR HU) (3)

ENT 360: Entrepreneurship and Value Creation (3)

ENT 440: Entrepreneurship (3)

FIN 331: Financial Markets and Institutions (3)

GCU 357: Social Geography (3)

GCU 361: Urban Geography (3)

GPH 381: Geography of Natural Resources (SUST OR G) (3)

LAP 353: Planting Design for Sustainable Landscapes (3)

MGT 400: Cross-Cultural Management (GCSI OR C & G) (3)

MGT 411: Leading Organizations (3)

MGT 430: Negotiations (3)

MKT 370: Professional Sales and Relationship Management (3)

MKT 390: Essentials of Marketing (3)

MKT 391: Essentials of Selling (3)

MKT 396: Essentials of Services Marketing (3)

MKT 410: Sales Management (3)

MKT 452: Business-to-Business Marketing Strategy (3)

PUP 301: Introduction to Urban Planning (L) (3)

PUP 410: Public Participation in Planning (3)

PUP 411: Environment, Justice and Cities (CIVI) (3)

PUP 432: Planning and Development Control Law (3)

PUP 452: Ethics and Theory in Planning (L) (3)

PUP 465: Sustainable Urbanism (3)

REA 441: Real Estate Land Development (3)

REA 494: Special Topics (3)

[SCM 314: Analytics for Logistics](#) (3)
[SCM 315: Business Decision Models](#) (3)
[SCM 344: Applied Logistics Management](#) (3)
[SCM 354: Procurement of Services](#) (3)
[SCM 385: Business and Sustainability I \(SUST\)](#) (3)
[SCM 455: Research and Negotiation](#) (3)
[SCM 463: Global Supply Chain Management \(GCSI OR G\)](#) (3)
[SOS 300: Advanced Concepts and Integrated Approaches in Sustainability](#) (3)
[SOS 310: Equity, Justice and Sustainability](#) (3)
[SOS 311: Future Thinking and Strategies](#) (3)
[SOS 320: Society and Sustainability \(SOBE OR L or SB\)](#) (3)
[SOS 321: Policy and Governance in Sustainable Systems](#) (3)
[SOS 323: Sustainable Urban Dynamics](#) (3)
[SOS 325: The Economics of Sustainability](#) (3)
[SOS 328: Sustainability and Enterprise](#) (3)
[SOS 385: Business and Sustainability I \(SUST\)](#) (3)
[SOS 465: Sustainable Urbanism](#) (3)

Prerequisite courses may be needed in order to complete the requirements of this minor.

Enrollment requirements

GPA Requirement: 2.00 minimum

Incompatible Majors: None

Other Enrollment Requirements: None

Current ASU undergraduate students may pursue a minor and have it recognized on their ASU transcript at graduation. Minor requirements appear on the degree audit once the minor is added. Certain major and minor combinations may be deemed inappropriate by the college or department of either the major program or the minor. Courses taken for the minor may not count toward both the major and minor.

Career opportunities

Minor programs allow students to develop additional competencies that complement the marketable knowledge and skills they acquire in their majors.

Graduates with a minor in real estate understand the complexity of real estate, and this competitive knowledge base is a benefit as they pursue careers in the real estate industry.

Professional licensure

ASU programs that may lead to professional licensure or certification are intended to prepare students for potential licensure or certification in Arizona. Completion of an ASU program may not meet educational requirements for licensure or certification in another state. For more information, students should visit the [ASU professional licensure webpage](#).

Contact information

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